# **Director (Investment)**

**<u>Director (Investment)</u>** shall lead investment activity across each of RDIF verticals and reports to ED, RDIF.

### Number of Positions: 1

## Roles & Responsibilities

- (i) Develop Vertical-specific investment policies, workflows, screening and evaluation frameworks, due diligence and valuation tools, and management practices;
- (ii) Recruit, structure, and lead a team with domain expertise relevant to the Vertical's mandate;
- (iii) Identify and engage with potential SLFMs: lead investment sourcing efforts across the Indian private investment ecosystem, to establish robust investment pipelines;
- (iv) Lead due diligence processes and oversee preparation of detailed Investment Memoranda: aligned with the RDIF and Vertical Team Investment Policy;
- (v) Present Investment Memoranda and proposed investment terms in SLFMs, to the ED RDIF;
- (vi) Design and lead post-investment portfolio monitoring, support value creation strategies and effective exits;
- (vii) Ensure continuous alignment of SLFM investments with RDIF's overarching Investment Policy and sectorial priorities;
- (viii)Provide regular reporting, performance analysis, and strategic insights to ED, RDIF;
- (ix) Engage with key stakeholders including industry partners, ecosystem enablers, and relevant government bodies to foster innovation-driven investment opportunities.

# Eligibility Criteria

#### (i) Essential

- a) Educational Qualifications: Bachelor's degree in technology/ engineering; or master's qualification in science, economics, finance, commerce, or in business administration or equivalent qualifications (such as chartered accountant [CA], chartered financial analyst [CFA]).
- b) Work Experience: At least 15 years of experience in structuring and closing technology sector investment deals, ideally in R&D-intensive sectors.

[Please Note: For exceptional candidates, educational/ professional qualifications, and work experience can be relaxed by the EC.]

## (ii) Desirable

- a) Experience in Principal-tier or equivalent roles in AIFs and/ or other technology investment organisations, including debt funders; operational leadership of sovereign wealth funds, multilateral organisations, national investment organisations; or senior leadership at venture builders and technology incubators managing R&D-intensive technologies.
- b) Experience in designing and managing large-scale investments and interfacing with multiple fund managers and institutions, capital deployment, investment management with a successful investment track record, and exits.
- c) Demonstrated capability in institution-building, portfolio oversight, and ecosystem development.
- d) Demonstrated capability or experience to represent the institution in public and private fora, with a good grasp of trends in VC/ PE investments and emerging fund structures.
- e) Experience in investments in technology and innovation-led sectors.
- f) Experience of having been on Investment Committees of tech funds.
- g) Experience in institutional risk management, particularly for early-stage or highrisk tech portfolios.
- h) Familiarity with regulatory frameworks governing AIFs and public investment vehicles, including compliance with SEBI or relevant government authorities.

Age: The candidate should not be more than fifty-five years of age at the time of submission of application.

Compensation: The selected professional will be paid a consolidated fixed annual compensation of ₹1.0 crore to ₹1.2 crore inclusive of All allowances. In addition, he/she will be entitled for a Long-Term Incentive to be paid after 5 years of continuous service as Director (Investment) subject to fulfilment of parameter/criteria set as under Long-Term Incentive Plan (LTIP). This incentive will be a maximum of 20% of the annual fixed compensation with graded vesting.